

# Ingenious E-Brain Solutions

## Campus Recruitment –2016 Batch

### (Only for Unplaced n Eligible Students)

|                      |   |  |
|----------------------|---|--|
| Website              | : | www.ingeniousbrainsolution.com   |
| Designation          | : | Business Development Executive   |
| Salary Package       | : | 12k -16k in Probation period (6 months)<br>After Probation 20k – 25k per month |
| Location             | : | Gurgaon  |
| Eligibility Criteria | : | B.TECH (All Branches), No Cut off %  |

#### **Candidate Profile:**

1. Exceptionally good communication skills with ability to pitch new business
2. Organized, self-confident, ethical and result oriented individual, who has ability to work effectively and exceed goals with little supervision
3. The candidate will be required to create new business opportunities both from existing clients and identify new potential clients towards generating business from targeted Intellectual Property and Business Research verticals
4. The candidate should be comfortable in dealing with the top-level executives in small, medium and large-sized law firms and innovator companies based in US/Europe

#### **Job Description :**

1. Pitching of IPR Searching Services including Patent Research Services.
2. Skype Calling and Email Interaction with Clientele based in US & Europe.
3. Lead Generation
4. End to end sales coordination.

### **HOW TO APPLY?**

**ONLY APPLY IF YOU ARE UNPLACED AND ELIGIBLE FOR THIS JOB POST, Click to Apply on the link given below**

[https://docs.google.com/forms/d/1b2aYJX93XZGfiidwZnOI3yLxmofitPH-RQ8JK3l\\_kUY/viewform?c=0&w=1&usp=mail\\_form\\_link](https://docs.google.com/forms/d/1b2aYJX93XZGfiidwZnOI3yLxmofitPH-RQ8JK3l_kUY/viewform?c=0&w=1&usp=mail_form_link)

Once applied student cannot back out from the process or else his / her name will be blacklisted from all future placement opportunities.

**Last date to apply for this Placement drive is 20th Jan 2016 by 5:00 pm.**

My Best Wishes,

**Prof. (Dr.) Ajay Rana**

Advisor & Director